

## Seller Questionnaire

**About the Route Being Sold (Please have the selling contractor complete this page for each entity being purchased):**

Owner's Name \_\_\_\_\_

Legal Name of Business \_\_\_\_\_

Legal Form of Business (corporation, dba, etc.) \_\_\_\_\_

Office Phone \_\_\_\_\_ Cell \_\_\_\_\_

When was the business established? \_\_\_\_\_

How long have you owned it? \_\_\_\_\_

What is the selling price? \_\_\_\_\_

What is your reason for selling? \_\_\_\_\_

Please describe your post-closing plans \_\_\_\_\_

How many routes are you selling? List the territory of each route.

Ground \_\_\_\_\_

Home \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Terminal location: \_\_\_\_\_

Are there multiple contracts? \_\_\_\_\_

What is the approximate increase or decrease of volume over the last two years? \_\_\_\_\_

How many drivers do you have? \_\_\_\_\_

Do you drive any routes yourself? \_\_\_\_\_

Do you have a dedicated manager? \_\_\_\_\_

Anticipated sale date: \_\_\_\_\_

**Employee Information (use an additional page if needed)**

Employee Name \_\_\_\_\_  
Title \_\_\_\_\_  
Salary/Hourly Wage \_\_\_\_\_  
Tenure \_\_\_\_\_  
Daily Start/Finish Time \_\_\_\_\_  
Bonuses or Benefits \_\_\_\_\_

Employee Name \_\_\_\_\_  
Title \_\_\_\_\_  
Salary/Hourly Wage \_\_\_\_\_  
Tenure \_\_\_\_\_  
Daily Start/Finish Time \_\_\_\_\_  
Bonuses or Benefits \_\_\_\_\_

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Title \_\_\_\_\_  
Salary/Hourly Wage \_\_\_\_\_  
Tenure \_\_\_\_\_  
Daily Start/Finish Time \_\_\_\_\_  
Bonuses or Benefits \_\_\_\_\_

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Daily Start/Finish Time \_\_\_\_\_  
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Tenure \_\_\_\_\_  
Daily Start/Finish Time \_\_\_\_\_  
Bonuses or Benefits \_\_\_\_\_

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Daily Start/Finish Time \_\_\_\_\_  
Bonuses or Benefits \_\_\_\_\_

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Employee Name \_\_\_\_\_  
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Salary/Hourly Wage \_\_\_\_\_  
Tenure \_\_\_\_\_  
Daily Start/Finish Time \_\_\_\_\_  
Bonuses or Benefits \_\_\_\_\_

**Truck Information (use an additional page if needed)**

Please fill out for each of your trucks. Include all paid off trucks.

Year \_\_\_\_\_  
Make \_\_\_\_\_  
Model \_\_\_\_\_  
Mileage \_\_\_\_\_  
Monthly Payment \_\_\_\_\_  
# of Payments Remaining \_\_\_\_\_  
Buyout Amount \_\_\_\_\_

Year \_\_\_\_\_  
Make \_\_\_\_\_  
Model \_\_\_\_\_  
Mileage \_\_\_\_\_  
Monthly Payment \_\_\_\_\_  
# of Payments Remaining \_\_\_\_\_  
Buyout Amount \_\_\_\_\_

Year \_\_\_\_\_  
Make \_\_\_\_\_  
Model \_\_\_\_\_  
Mileage \_\_\_\_\_  
Monthly Payment \_\_\_\_\_  
# of Payments Remaining \_\_\_\_\_  
Buyout Amount \_\_\_\_\_

Year \_\_\_\_\_  
Make \_\_\_\_\_  
Model \_\_\_\_\_  
Mileage \_\_\_\_\_  
Monthly Payment \_\_\_\_\_  
# of Payments Remaining \_\_\_\_\_  
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Monthly Payment \_\_\_\_\_  
# of Payments Remaining \_\_\_\_\_  
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Monthly Payment \_\_\_\_\_  
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Model \_\_\_\_\_  
Mileage \_\_\_\_\_  
Monthly Payment \_\_\_\_\_  
# of Payments Remaining \_\_\_\_\_  
Buyout Amount \_\_\_\_\_

**Seller's Affirmation: I hereby certify that the above information is true and correct to the best of my knowledge:**

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Buyer's Affirmation: I hereby certify that I have verified the above information to the best of my ability, and it is true and correct to the best of my knowledge:**

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_